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Our company is founded on three pillars: our tradition, a way of life linked to the cultivation of the land, and the need to discover and share.

Since the company's **establishment in 1991**, in the town of Matapozuelos (Valladolid) in the north of Spain, Garciarevalo has been producing, bottling and selling red and white wines from its own vineyards under the quality label "**D.O. Rueda.**", famous in Spain for its white wines.





# **INSTALLATIONS**

Our wine production is about **600.000 bottles**. Our installations are list to produce modern white wines. Young, fruit refreshing wines are obtained using modern techniques and the appropriate machinery for the processes used, yet without forgetting the fundamental steps, the good selection of prime material-grape. To obtain these results we use the most advanced technology wit machinery that treats the grapes softly to extract their juice, fermentation temperature control to keep the grapes primary aromas and then final stabilisation before bottling. For our red wines we have 150 barrels of American oak in a subterranean cellar of 400 m² of more than 100 years old with natural temperature and humidity constant during the year.





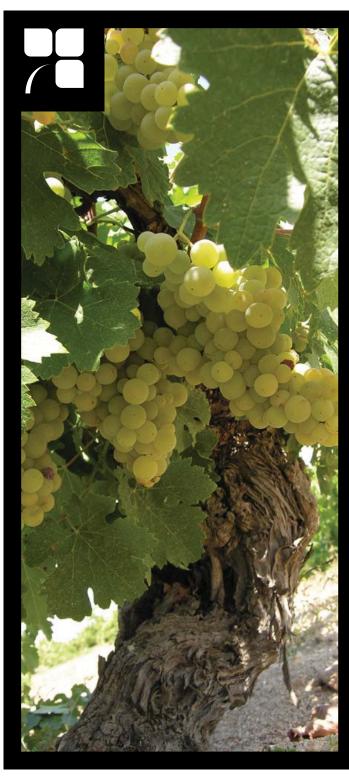




# THE VINEYARD

Our project is rooted in our **family tradition**.

Wine has been grown by our family for several generations. The Verdejo variety and the unique qualities of our terroir distinguish our wine from most other varietal wines bearing the Rueda Designation of Origin. The sandy soil here allows for excellent drainage, the notable differences in temperature between night and day, long winters with late frosts that combine with hot and dry summers... All in all, an ideal place to grow **Verdejo** grapes with the perfect balance of sugar and acidity, which is fundamental for a good wine.







Believing that the key to a good wine is in the raw materials, Garciarevalo exploits 60 hectares of vineyards divided into 3 different plots: TRES OLMOS, CASAMARO and TRES CANTOS, where it makes wine that is as true to the fruit as possible. The utmost care and latest technologies are used to extract a juice that reflects the hard work and special attention given in the fields. This juice is then put through temperature-controlled fermentation to create a wine of the highest quality.





# **DISTRIBUTION**

An **essential part** of the Garciarevalo company, our wine is sold in clearly defined national and international territories through a network of representatives. Our representatives are responsible for extending our philosophy through their experience, work and dedication, marketing the product in their area.









100% VERDEJO









A Verdejo white wine, produced sur lie. This is how we preserve the typicity of the varietal and express the very best of its native soil: minerality, anise and fennel. Batonnage helps give this wine a creamy texture. This wine is long on the palate, with an excellent balance of acidity and alcohol. A wine that leaves an impression.

# tresolmos



bodegas y viñedos

#### **VARIETY:**

100% VERDEJO

#### **TASTING NOTES:**

Straw-yellow in colour with greenish reflections. Varietal aromas with hints of minerals and toast. A complex and elegant wine. On the palate, it reveals a freshness and meatiness, with a long finish that will not leave you indifferent.

#### **ANALYTICAL TASTING:**

Alcohol: 13.2% Alch. Acidity: 5.3 g/tar Sugar: 2.5 g/l

#### **VINTAGE**

The 2011 harvest has been one of the hottest in the last 10 years. These high temperatures result in a higher alcohol content compared to previous vintages, allowing us to attain an excellent technological and phenolic maturity.

#### **VINEYARD**

This wine is made with grapes from vineyards located between the rivers Eresma and Adaja, on sandy terrains with good drainage but poor fertility, which have been used for growing the Verdejo since ancient times; that's why 60% of these vines are pre-phylloxera and date back more than 100 years. We use the traditional viticulture techniques of goblet pruning and hand-harvesting. The vineyards are heavily influenced by the terroir (a combination of the climate, location and soil).

#### **PRODUCTION**

When the grapes reach a potential alcohol level of around 13.5% Alc./Vol., and a tartaric acid concentration of 6-7 gr/l, the grapes are handpicked and transported in plastic boxes (25 kg capacity) or trailers (2,000 to 3,500 kg capacity). The grapes are left macerating for 8 hours at 8 - 10 °C so as to enhance the complexity and varietal typicity. The must from the first pressings then ferments in stainless steel tanks at a constant temperature of 14 °C, which gives the wine its freshness and clean, subtle aromas. To increase the creaminess and longevity of the wine, it is left to mature on its lees for 4-5 months with a regular batonnage (a subtle movement with minimal aeration).





# Wine made from the Verdejo variety, with its own personality, while maintaining the typicities of a 100% Verdejo with the Rueda Designation of Origin. Complex nuances but overall an easy drinking wine. This wine truly reflects the varietal typicity on the palate

# tresolmos



bodegas y viñedos

#### **VARIETY:**

100% VERDEJO

#### **TASTING NOTES:**

Straw yellow with greenish reflections and a bright, reflective surface, clean and sensual nose. Exhibits citrus aromas that make way for the classic aniseed and fresh fennel nuance. Smooth, mellow and very meaty on the palate, filling us with freshness, with a peculiar bitter finish.

#### **ANALYTICAL TASTING:**

Alcohol: 13% Alch. Acidity: 5 g/tar Sugar: 2.5 g/l PH: 3.25

#### VINTAGE

The estate was not weakened by the April frost. Average yield of 6,500 kg/ha. Good balance of acidity and alcohol. Vintage rating: VERY GOOD.

#### **VINEYARD**

This wine is made from grapes from the property's vineyards located on the "Olmos" estate between the rivers Eresma and Adaja. Sandy terrains with poor fertility and a layer of clay. Conduction system: espalier, with an average age of 20 years, grafted on rootstock R-110. Traditional training system ('vara y pulgar').

#### **PRODUCTION**

When the grapes reach a potential alcohol level of 13% vol., and a tartaric acid concentration of 6-7 gr/l, we start the night-time mechanical harvesting with the property's machines. The grapes are taken to the winery in stainless steel trailers (6,000 kg capacity). Once in the winery, the grapes are left macerating for 8 hours at a temperature of 8-10 °C in order to enhance the complexity and varietal typicity. The must from the first pressings then ferments in stainless steel tanks at a temperature of 14 °C, giving the wine its freshness and clean aromas. Bottling begins in January.



RUEDA





White wine made from the Verdejo and Viura varieties. A refreshing, easy drinking wine. Fructose, fresh, citrus and sparkling sensations. Serve chilled and be captivated by the smoothness of this wine.





bodegas y viñedos

#### **VARIETY:**

85% VERDEJO / 15% VIURA

#### **TASTING NOTES:**

Straw yellow with greenish reflections, clean and sensual nose. Exhibits tropical aromas that make way for notes of freshly cut grass and fennel, unique to the variety. Satiny with good textures on the palate.

#### **ANALYTICAL TASTING:**

Alcohol: 12.5-13% Alch.

Acidity: 5 g/tar Sugar: 3 g/l PH: 3.40

#### **VINTAGE**

The 2011 harvest was characterised by high temperatures. The estate was not weakened by the April frost. Perfect phenolic and alcoholic maturation, excellent health.

#### **VINEYARD**

This wine is made from grapes from the property's vineyards on the CASAMARO estate, the estate nearest to the municipality of Matapozuelos, where the terrains are richer than those situated in other areas. The vineyard is watered by drip irrigation, resulting in greater control in the production process. Conduction system: espaller, with an average age of 9 years, grafted on rootstock R-110. Training system: 50% traditional 'vara y pulgar' method, 50% 'doble cordón'.

#### **PRODUCTION**

When the grapes reach a potential alcohol level of around 13% vol., and a tartaric acid concentration of around 6-7 gr/l, we start the night-time mechanical harvesting with the property's machines. The grapes are collected in stainless steel trailers (6,000 kg capacity). Once in the winery, the grapes are left macerating for 8 hours at a temperature of between 8 and 10 °C in order to enhance the complexity and varietal typicity. The must from the first pressings then ferments in stainless steel tanks at a temperature of 14 °C, giving the wine its freshness and clean aromas. Bottling begins in January.



# SPECIFIC CHARACTERISTICS OF THE PRODUCT

Vis-à-vis: "they are all the same" ("overly fruity, light on the palate, short finish, bland, alcoholic, past their best").

Tres olmos lías: Mineral, fresh, complex, a long finish, good structure, and an excellent balance of acidity and alcohol. The wine is left in contact with its lees to enhance the structure of the finished wineo.

**GARCIA\REVALO** 

bodegas y viñedos

#### FOR WHAT OCCASIONS

Vis-à-vis: "The season has ended, the good weather has gone and with it summer wines, appetizers, fish, rice and seafood."

Tres olmos lías: because of its qualities, this wine, besides being an undisputed product among those who often enjoy their appetizers with white wines, has organoleptic characteristics that make it a perfect table companion, not overly fruity and with a complex and structured taste. It pairs perfectly with traditional fish dishes, seafood, rice, etc., any kind of meat, salads, cheese or soup... It is also a perfect wine for relaxing with friends, a romantic evening with your partner...

a wine for those special moments.

# 3

#### **CATEGORIES OF USERS**

Vis-à-vis: "This is only for old people".

Tres Olmos lías: a refreshing, easydrinking yet serious wine. Ideal for wine experts looking for something different and also those who are new to wine.

# HOW IT COMPARES TO THE COMPETITION

Vis-à-vis: Leading wine brands from Rueda, which operate within the same segment of the market.

Tres Olmos lias: is a benchmark wine produced by a small-scale, family-owned winery with its own sandy vineyards. It is also the first and only wine in the region currently produced "on the lees".

## **POSITION**

# 5

#### **DIFFERENT KINDS OF PRODUCTS**

Vis-à-vis: "It is just another one of the thousand Rueda wines out there".

Tres Olmos lías: the flagship product of BODEGAS GARCIARÉVALO, a company which is authorised to sell products under the Rueda Designation of Origin. The wine is the product of its vineyards and the entire production process performed in its facilities. It is not one of the Rueda wines that are branded on the back label:

BOTTLED BY
FOR
MADE TO ORDER
OR BOTTLED ONLY





#### PENIN GUIDE TO SPANISH WINE

On the domestic scene, this is a musthave book on Spanish wines. **TRES OLMOS LIAS** has been reviewed in many of these editions. Our average score over the last 5 years has been:90 points:

#### 90 Puntos

**Guía Peñín**: Valoración Guía Peñín 2012

(NUEVA).

Nota de cata: Color pajizo brillante, aromas hiervas verdes, potente, varietal, flores blancas. Boca sabroso, frutoso, buena acidez.

Puntuación: 90

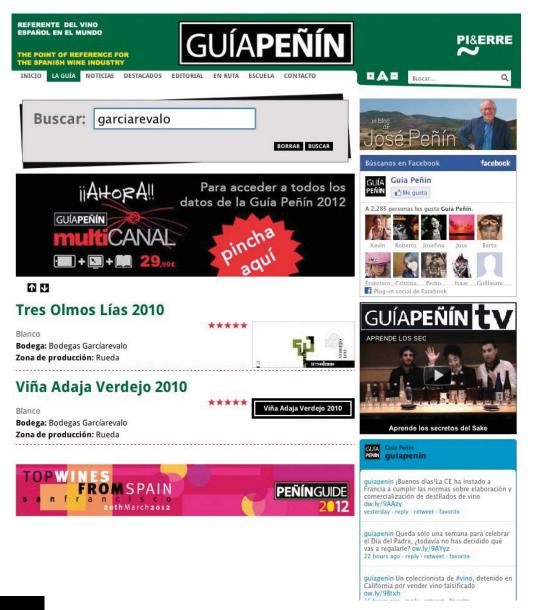
**Guía Peñín**: Valoración Guía Peñín 2011

Nota de cata: Color pajizo, aromas fruta madura, fresco varietal potente, lías finas. Boca elegante, buena acidez, sabroso, frutoso.

Puntuación: 90

**Guía Peñín**: Valoración Guía Peñín 2010 Nota de cata: Color pajizo brillante. Aroma fresco, fruta fresca, flores blancas, expresivo. Boca sabroso, frutoso, buena acidez, equilibrado,

Puntuación: 90





## **WINE ADVOCATE**

This magazine is considered one of the world's most prestigious wine magazines in the international arena and is the one with the most media influence. Its controversial publisher is Robert Parker. This is the magazine's review of our TRES OLMOS LIAS in issue 195 of June 2011, and the review of TRES OLMOS LIAS 2008 of April 2010. It's strange that Robert Parker follows our wine so closely... He must see something in it...

#### 2009 Garciarevalo Tres Olmos

A Verdejo Dry White Table wine from Rueda, Castilla León, Spain.

**2009 Garciarevalo Tres Olmos** is 100% Verdejo made from ancient pre-phylloxera vines and aged sur lie for 5 months. It offers up an alluring perfume of jasmine, mineral, nutmeg, white peach, and apricot. In the glass it displays unusual richness for Verdejo, impeccable balance, and a lengthy, fruit-filled finish. Drink this pleasure-bent effort over the next 3-4 years. It is an outstanding value.

Score 90 J.M. (WA#195, jul 2011)

#### 2008 Garciarevalo Tres Olmos

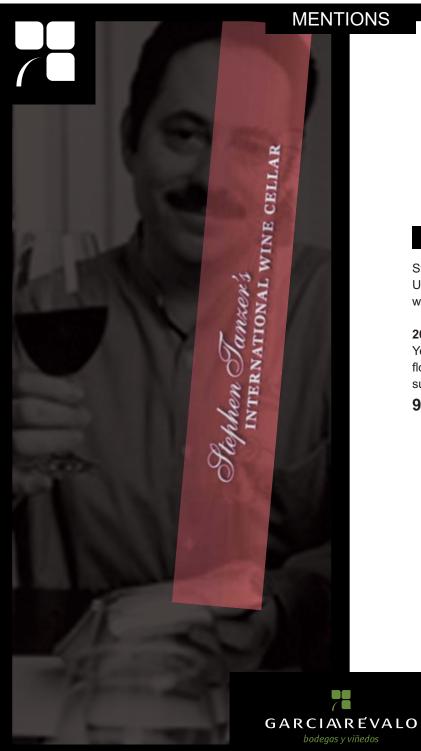
Rueda, Castilla León, Spain.

**The 2008 Tres Olmos** is made from pre-phylloxera Verdejo vines with the wine aged sur lie for 5 months. Mineral, floral, and spiced apple aromas are followed by an elegant rendition of Verdejo with a creamy texture, concentrated flavors, and a lengthy finish. Drink it over the next 2-3 years. It, too, is an excellent value.

**Score 88** J.M. (WA #188, Apr 2010)







# INTERNATIONAL WINE CELLAR

Stephen Tanzer is the editor of IWC and is possibly the closest rival Robert Parker has in the United States. As well as publishing IWC, he also works as a columnist for Food & Wine and writes this magazine's annual wine guide.

#### 2006 Garciarévalo, Tres Olmos Lías. Rueda.

Yellow-gold. Pungent citrus fruit and zest on the nose, with a complex bouquet of herbs and white flowers. Racy lemon and lime flavors are given depth by an intriguing floral honey quality. This supple wine offers an excellent combination of body and energy and finishes with excellent cling.

**90 Points** S.T. (International Wine Cellar Sept/Oct 07).



# WINE ENTHUSIAST MAGAZINE

This magazine was founded in 1988 by Adam and Sybil Strum, and now has over 700,000 monthly readers. While the focus of the magazine is on educating and appreciating exquisite wines as part of a good living, it also regularly features articles on travel, vineyards, food and wine pairings, and more.

# Garciarévalo. 2006 Tres Olmos Verdejo Lías.

Tres Olmos is that rare wine that smells great, tastes just right, and lingers for a long time on your palate. Almond, pear and citrus aromas smartly give way to a wave of blended citrus fruits, and the finish is long and confident.

#### 91 Points







# WIJNKOOP GIDS BY FRANK VAN DER A<u>UWERA</u>

Guide to the best wines under €10. Frank Van Der Auwera is very popular in the Belgian and Dutch market. Merely appearing in this guide is a merit in itself.

Some of the ratings:

WIJNKOOP GIDS 2011

9.8 Points

WIJNKOOP GIDS 2010

9.7 Points



# MENCIONES Y PREMIOS



# GARCIANRÉVALO

# PREMIOS ZARCILLO

SILVER 2009
Tres Olmos Lías 2008



SILVER 2007
Tres Olmos Lías



SILVER 2001
Tres Olmos Lías



BRONZE 1999 **Tres Olmos** 

# PREMIOS BACCHUS

PREMIOS BACCHUS 2008 SILVER Tres Olmos Lías 2007



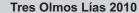
# **CONCOURS MONDIAL BRUXELLES**

CONCOURS MONDIAL BRUXELLES 2007 SILVER Tres Olmos Lías



# **DECANTER WORLD WINE AWARDS**

WORLD WINE AWARDAS 2011 SILVER







CONCURSO INTERNACIONAL DE CATA VINOS DEL VERANO 2012 DAS GENUSSMAGAZINE SELECTION

DIPLOMA
VALORACIÓN DE EXCELENTE 

Tres Olmos Lías 2011

# INTERNATIONAL WINE CHALLENGE

COMMENDED
Tres Olmos Lías 2011



# PREMIOS BACO

BACO DE ORO
Tres Olmos Classic 2011

